

FIG. 1

200

| ATTRIBUTE | VALUE |
|---------------------|----------------|
| QUALITY 1 | ≥ 6 |
| QUALITY 2 | 8 |
| TIME | ≥ 30 DAYS |
| DELIVERY | SAN FRANCISCO |
| BUYER CREDIT RATING | 6 |
| PRICE | 60 |

FIG. 2

300

| ATTRIBUTE | NOMINAL VALUE | VARIANCES |
|--------------------|--|--|
| QUALITY 1 | 5 | -1: +10, MAX OF +20 6 : -20 |
| QUALITY 2 | 7 | 8, 9: +5 ≥10: +9 |
| TIME | AFTER 9/15/99 AND ON OR BEFORE 10/11/99 | 10/12/99 - 10/15/99: -8 |
| DELIVERY | SAN FRANCISCO | CHICAGO : -20 OTHER U.S. CITIES: -25 |
| SELLER RELIABILITY | 3 | |
| A ₁ | X | X ₁ : +4 X ₂ : -3 |
| A ₂ | Y | |
| A ₃ | Z | |
| PRICE | 100 | MINIMUM 70 MAXIMUM 150 |

FIG. 3

| | | |
|-----------|-----------|----------|
| APPROVED | O.G. FIG. | |
| BY | CLASS | SUBCLASS |
| DRAFTSMAN | | |

3/9

400

| ATTRIBUTE | NOMINAL VALUE | VARIANCES |
|---------------------|---|-----------|
| QUALITY 1 | 5 | 0 |
| QUALITY 1 | 6 | -20 |
| QUALITY 1 | 4 | +10 |
| QUALITY 1 | 1, 2, OR 3 | +20 |
| QUALITY 2 | 7 | 0 |
| QUALITY 2 | 8, 9 | +5 |
| QUALITY 2 | ≥ 10 | +9 |
| TIME | AFTER 9/15/99 AND ON OR BEFORE 10/11/99 | 0 |
| TIME | 10/12/99 - 10/15/99 | -8 |
| DELIVERY | SAN FRANCISCO | 0 |
| DELIVERY | CHICAGO | -20 |
| DELIVERY | OTHER U.S. CITIES | -25 |
| SELLER RELIABILITY | 3, 4, OR 5 | 0 |
| A_1 | X | 0 |
| A_1 | X_1 | +4 |
| A_1 | X_2 | -3 |
| A_2 | Y | 0 |
| A_3 | Z | 0 |
| BUYER CREDIT RATING | 6 | 0 |
| PRICE | 100 | 70 TO 150 |

FIG. 4

4/9

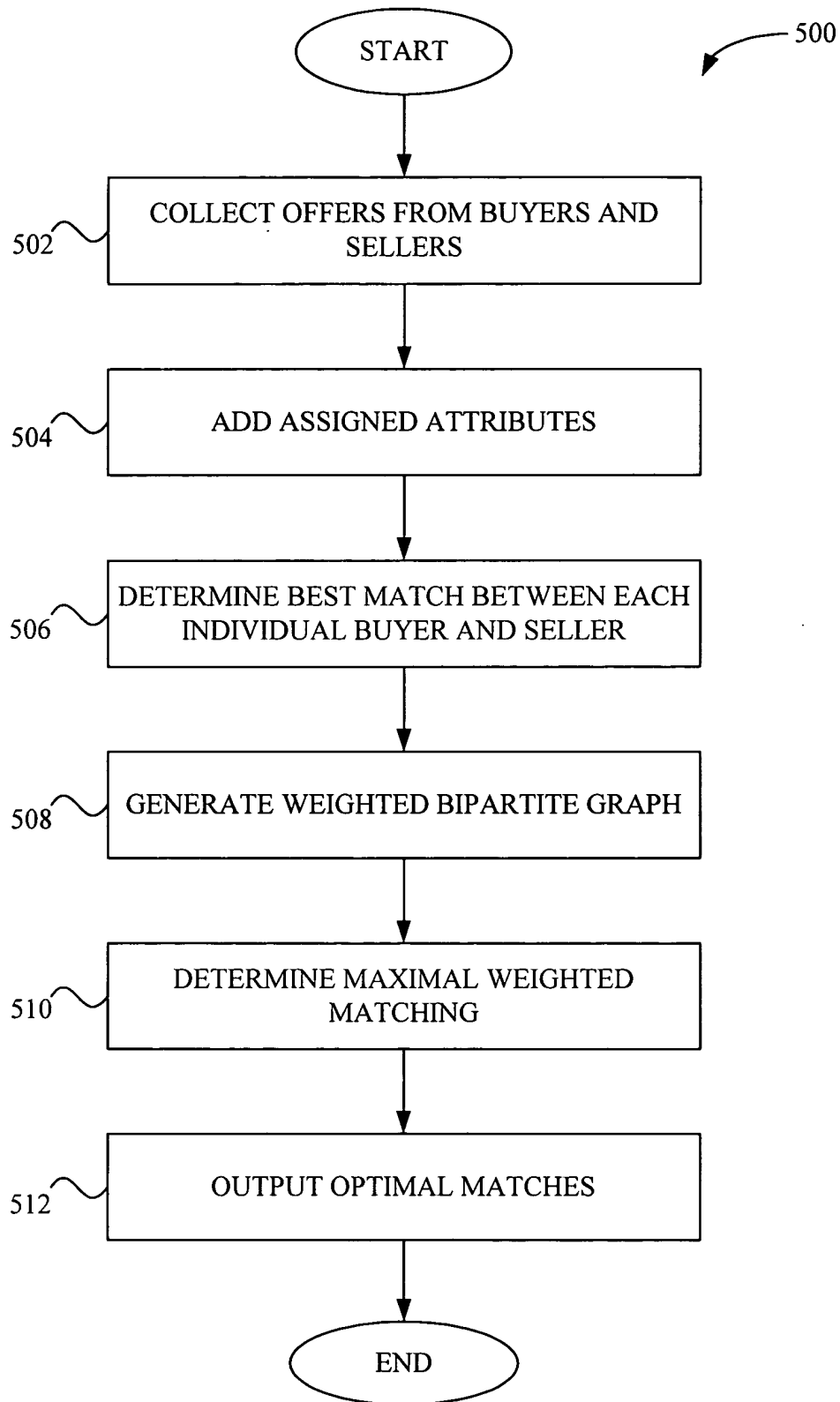


FIG. 5A

5/9

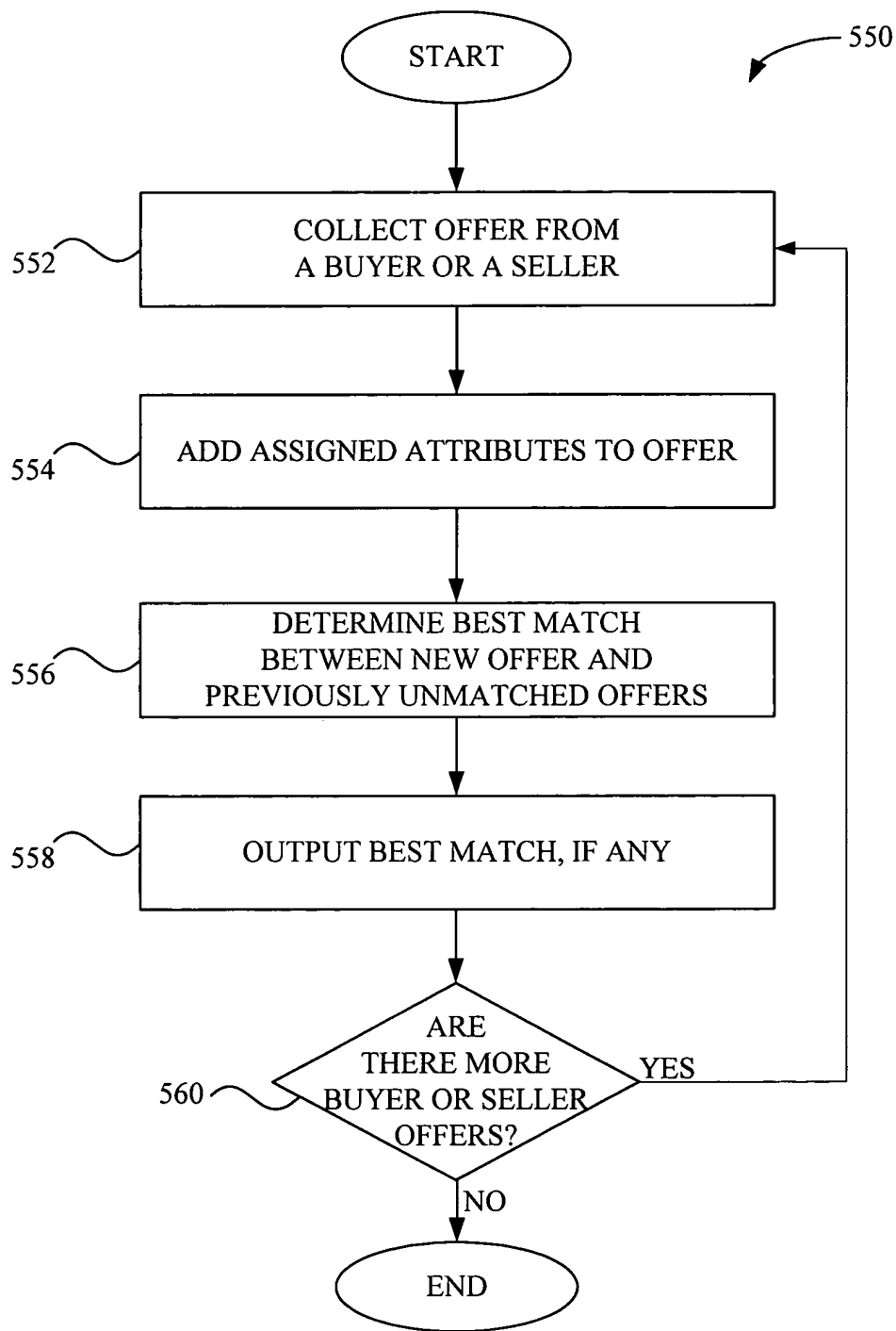


FIG. 5B

6/9

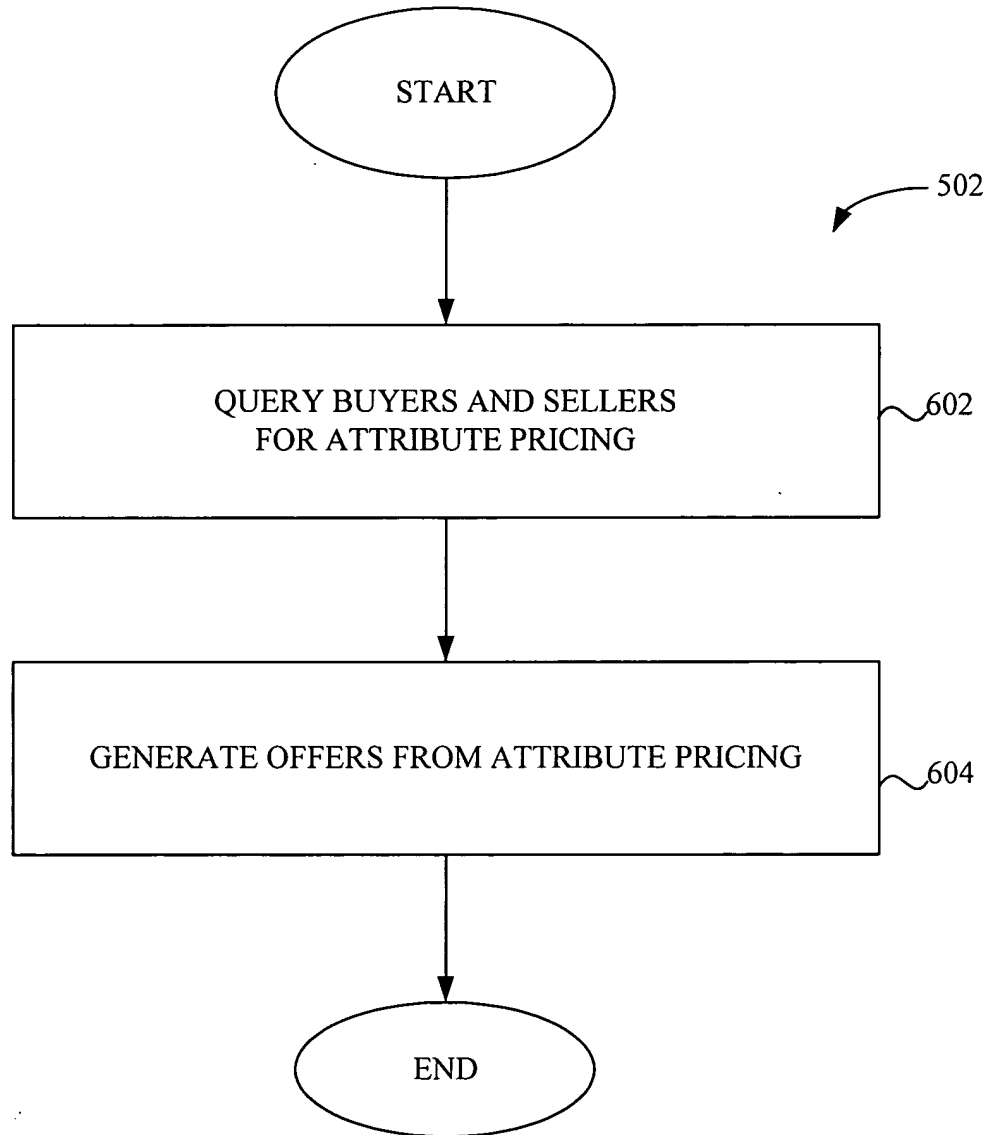


FIG. 6

| | | |
|-----------|-----------|----------|
| APPROVED | O.G. FIG. | |
| BY | CLASS | SUBCLASS |
| DRAFTSMAN | | |

7/9

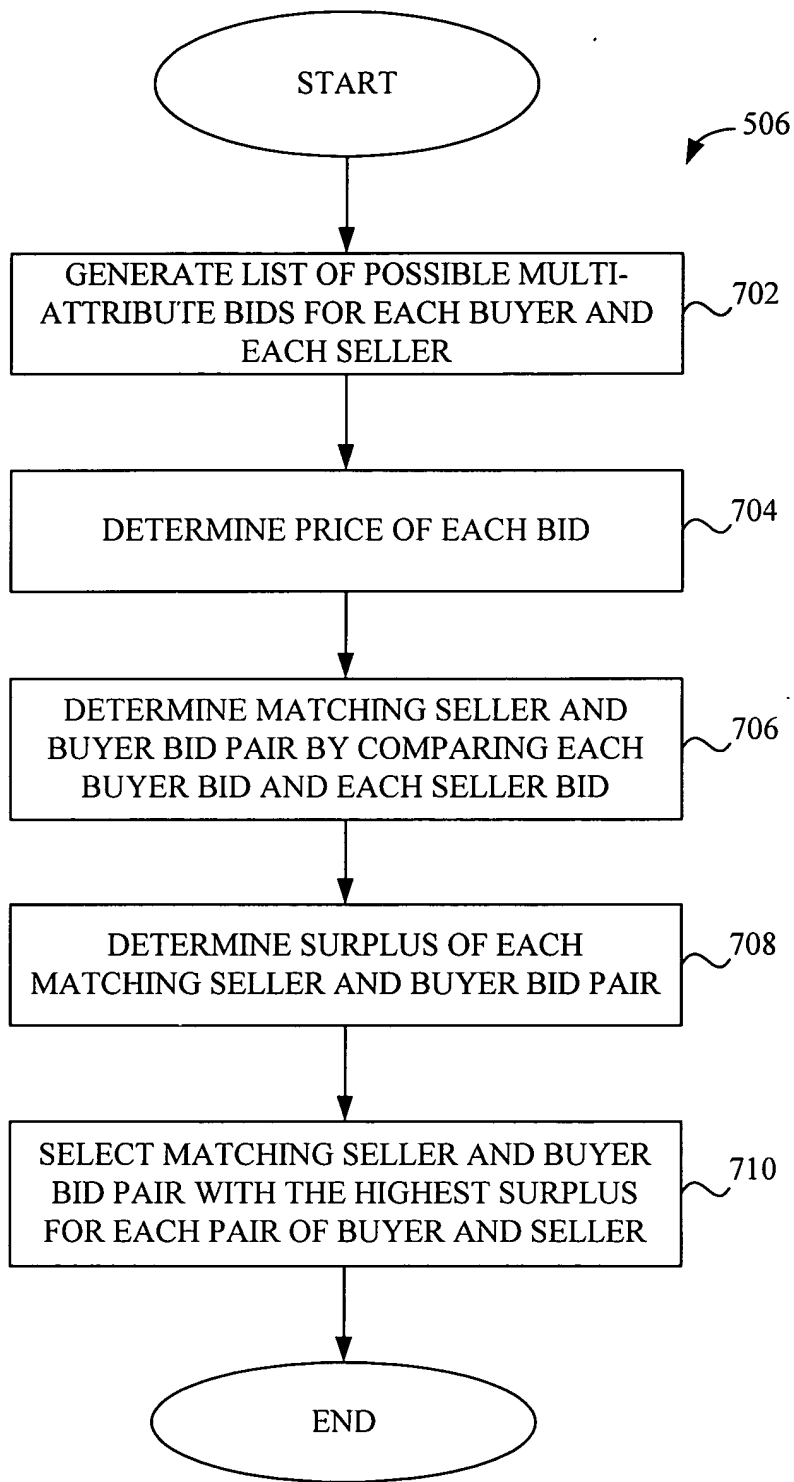


FIG. 7

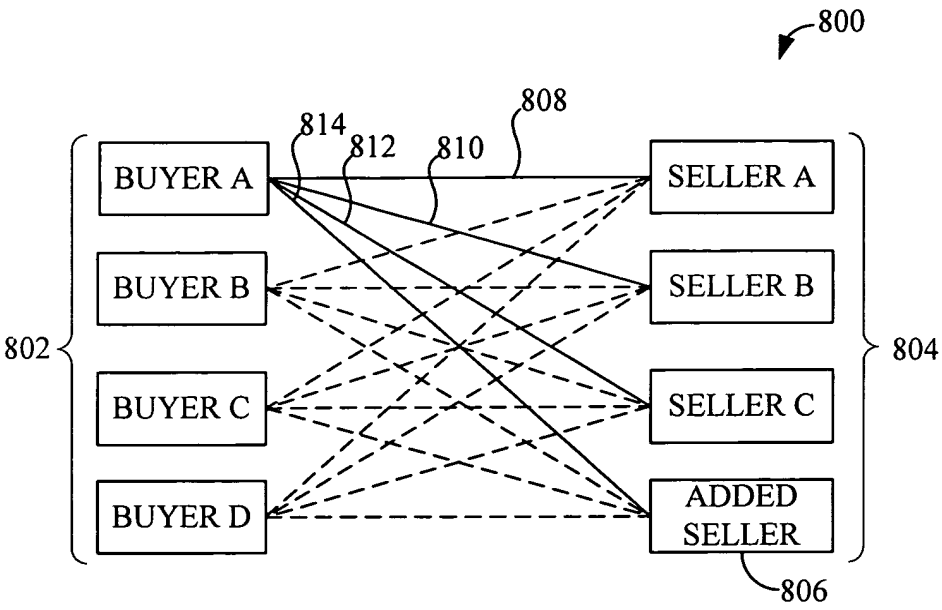


FIG. 8

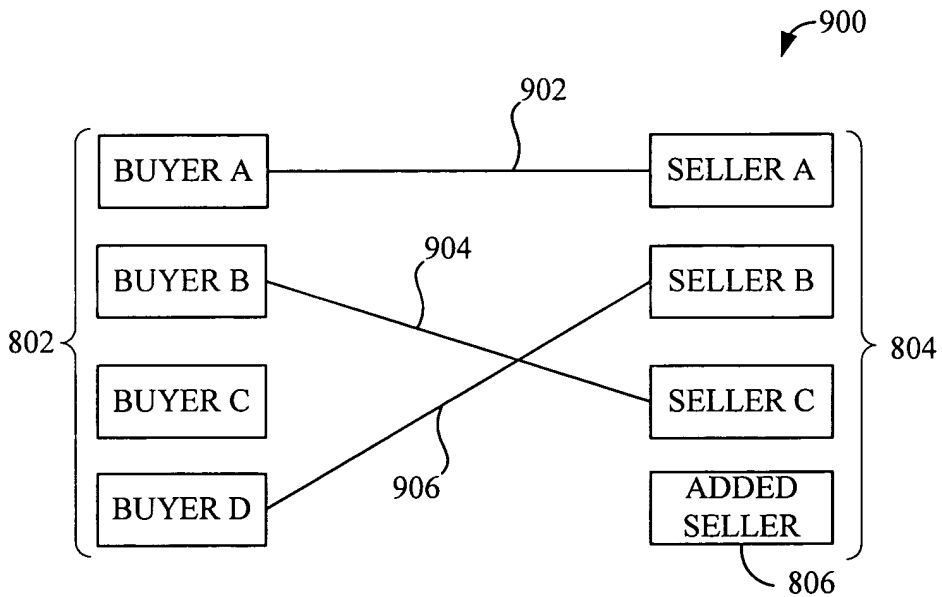


FIG. 9

| | | |
|-----------|-----------|----------|
| APPROVED | O.G. FIG. | |
| BY | CLASS | SUBCLASS |
| DRAFTSMAN | | |

9/9

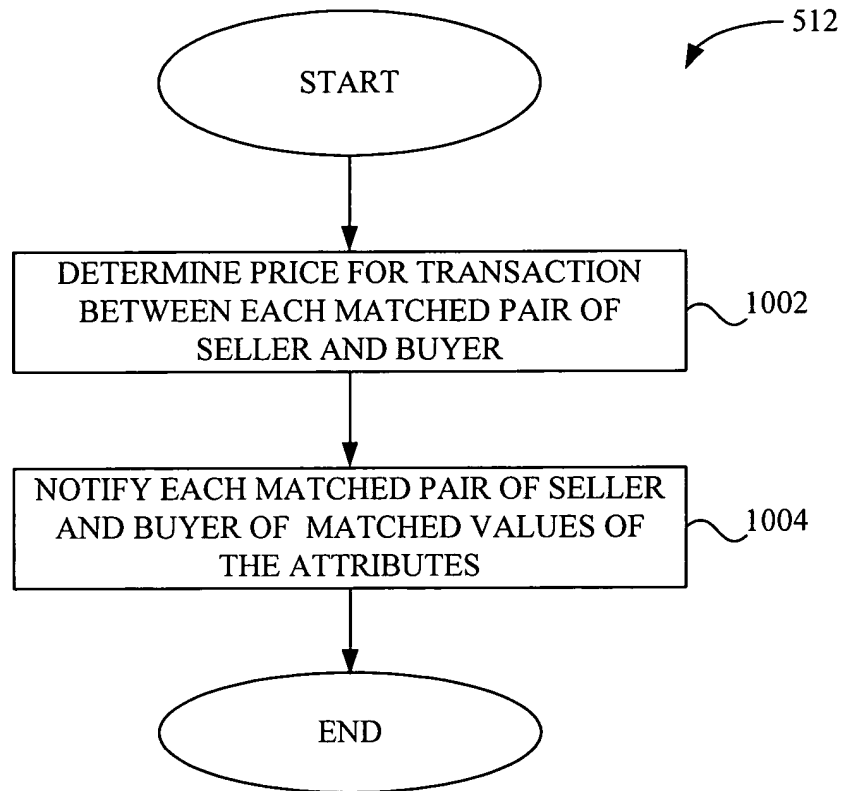


FIG. 10